Charities Program • 801 Capitol Way South • PO Box 40234 • Olympia, WA 98504-0234 Phone: 360-753-0863 • Fax: 360-664-4250 • E-mail: charities@secstate.wa.gov

## 2006 Commercial Fundraiser Activity Report - Overview

Total number of Commercial Fundraisers on report: 111

Total Contributions: \$ 505,582,176 Total Net to Charity: \$ 241,531,943

Average percentage of contributions returned to charity clients: 48%

TOP TEN (10) PERCENTAGES				
	Commercial Fundraiser Name	Percentage to Charity	Page on Report	
1	DialogueDirect, Inc.*	100%	1	
	InService America, Inc.	100%	1	
2	Webster Group, Inc., The	94%	1	
3	Coinstar, Inc.	93%	2	
4	Lewis Advertising Company, Inc.	87%	2	
5	Aspen Marketing Services, Inc.	81%	2	
6	Legacy Telemarketing Corporation	79%	2	
7	STELLAR Fundraising Executives, Inc.	77%	3	
8	NFB Associates, Inc.*	76%	3	
9	Eidolon Communications	72%	3	
10	DCM, Inc.	70%	4	
	Together We Can Change The World, Inc.*	70%	4	

BOTTOM TEN (10) PERCENTAGES				
	Commercial Fundraiser Name	Percentage to Charity	Page on Report	
1	Charitable Auto Resources (aka CARS)	-70%	30	
2	Grassroots Voter Outreach, Inc.*	-69%	30	
3	Tele-Data Services, Inc.*	0%	29	
4	Nationwide Fundraisers, Inc.	10%	29	
	LAS, LLC	10%	29	
5	Community Support, Inc.	11%	28	
6	TeleService USA	12%	28	
7	DialAmerica Marketing, Inc.*	13%	28	
	Courtesy Call, Inc.	13%	28	
8	Xentel, Inc.	14%	27	
	Vehicle Donation Processing Center, Inc.	14%	27	
9	Midwest Publishing-DN, Inc.	15%	27	
	Bee, L.C.	15%	26	
10	Sponsor Reps, Inc.	16%	26	
	Non-Profit Services, Inc.	16%	26	
	Comnet Marketing Group, Inc.	16%	25	

<sup>\*</sup> Commercial Fundraisers who provided Solicitation Comments for the financial year reported.